

## SEBUT HARGA - QUOTATION

### FMCO IMPACT

#### 1. INTRODUCTION

The ongoing pandemic situation and the rise of more virulent COVID-19 strain has forced countries around the world to take drastic steps in curbing the pandemic. The daily average number of new cases of infection above 6,000 has spurred the government to act and restrict movement by declaring Full Movement Control Order – FMCO – to last until mid June 2021.

Though necessary – the industry view this action with deep concern as this might have a devastating impact on the already fragile industry. With the Full Movement Control Order, businesses are strongly advised to work from home and only essential businesses are allowed to operate. No Dine-in for F& B outlets and restaurants are allowed. Non essential businesses are not allowed to operate without approval from the government. Even though FMCO was declared, there is no sign that the pandemic is under control, which further forced the government to extend the FMCO - Phase 1 - to an indefinite date. The benchmark being average daily cases below 4,000 and 10% of population is fully vaccinated

The Malaysia economy has shown signs of recovery in the 4<sup>th</sup> quarter of 2020 with the GDP contraction of 5.6% in overall 2020 as compared to 4.3% in 2019. The main contributor for the recovery is the Manufacturing sector with a positive growth rate of 3.0%. Service sector is the hardest hit with a decline of 4.9%. It was industry's hope that with the successful vaccination roll out in other developed countries, it would drive economic growth and improve businesses in 2021. However – it does not seem to materialize as extended movement control order (EMCO) in Selangor and Kuala Lumpur further dilapidate the situation and crippled businesses especially SMEs

## 2. PROJECT OBJECTIVES

This assignment is designated as a write-up for the following objectives :

- i. To identify the impact of COVID-19 on productivity towards selected sub-sector(9 Nexus)
- ii. To provide preliminary information on challenges during COVID-19, full movement control order (FMCO)
- iii. To address the impact of COVID-19 on 9 sub-sectors

## 3. TERMS OF REFERENCE (TOR)

The terms of the reference (TOR) of this Quotation report which is essentially the Content of the report which will be consist mainly of powerpoint charts that cover the following topics :

- ✓ Overall impact of FMCO on industries & the 9 Priority Sectors
- ✓ Impact of Working From Home – WFH on Productivity
- ✓ Digitalisation Adoption & Impact
- ✓ Challenges faced by industry
- ✓
- ✓ Recovery Plan & way Forward

## 4. DELIVERABLES

Deliverable will be as follows :

4.1 Interim report with results from 200 companies (Overall Results)

4.2 Final report detailing the following:

4.2.1 Executive Summary & Key Take Away

4.2.2 Report in PowerPoint charts for Impact of COVID 19 and FMCO on business & productivity on the 9 priority sectors - based on total 450 companies

4.2.3 Determine any Gaps that arise during the FMCO and recommend any possible way forward

## 5. ESTIMATED COST

The breakdown of the cost is as follows :

No.	Item	Quantity	Unit Price	Disc	TOTAL (RM)	
1	Background & Executive Summary	3 pages	RM200.00 per page	0	600.00	
2	Overall Analysis on Impact of FMCO on Businesses & productivity (inclusive of Powerpoint charts)	6 pages			1,600.00	
3	Overall Analysis on Impact of FMCO on Businesses & productivity (inclusive of Powerpoint charts) - 9 pages each	54 pages			10,400.00	
4	Overall WFH Impact & Digitalisation on businesses (inclusive of Powerpoint charts)	3 pages			600.00	
5	Overall WFH Impact & Digitalisation on 9 Priority sectors (inclusive of Powerpoint charts)	18 pages			3,600.00	
6	Overall Challenges faced by Industry - (inclusive of Powerpoint charts)	1 pages			200.00	
7	Overall Challenges faced by 9 Priority Sectors - (inclusive of Powerpoint charts)	3 pages			600.00	
8	Conclusion - Way Forward & recommendation	2 pages			400.00	
	Total	90 pages	Total Discount		-	
					Subtotal	
					18,000.00	
					Sales Tax	
					-	
					Total	
					18,000.00	

Yours Sincerely



Halimah Osman  
Managing Director  
Market Insights Consultancy